### Report on the Capacity Building Programme on "Management of FPOs" conducted by the Agricultural College and Research Institute, Kudumiyanmalai from 21.11.2023 to 23.11.2023

The Department of Agricultural Marketing and Agri Business, Chennai funded the project on the "Capacity Building Trainings to members of 318 Farmer Producer Organizations at a cost of Rs.2.00 Cr to transform them as Agri Entrepreneurs" to Tamil Nadu Agricultural University, Coimbatore. In continuation to that, Agricultural College and Research Institute, Kudumiyanmalai, Pudukkottai organized a three days training on "Management of FPOs" to 40 members of Farmer Producer Organization belonging to **Thanjavur and Perambalur** district from 21.11.2023 to 23.11.2023.

The objective of the training was to train the farmer members of Farmer Producer Organization on the various aspects of Management of Farmer Producer Company. The training started with inaugural ceremony on 21.11.2023 at Directorate of Agrimarketing and Agri business, Thanjavur. The Deputy Director Agrimarketing and Agribusiness Tmt.Vidhya acted as chief guest for the inaugural function. She highlighted that the success of FPO lies in the hands of dynamic members who strive hard to develop their managerial skills to take wise business decisions. She accentuated the importance of managerial skills in managing the business. Dr.V.M.Indumathi, Associate Professor (ARM) welcomed the farmers from Thanjavur and Perambalur.





### Day 1 Date: 21.11.2023 Session:1 Title : Governance of FPCs

The governance of FPCs is significant to determine the sustainability and viability of FPOs. This topic sensitized traditional governance and management may be insufficient in today's environment. Dr.K.Raja Chairman and Managing Director Karikalan Pulses Farmer Producer Company Limited, Thiruvarur delivered the lecture about the governance issues faced by FPOs.



### Session:2 Date: 21.11.2023 Title : Creation of Awareness on Government Schemes on FPO's

# Tmt.G.Vidhya, DD Agrimarketing and Agribusiness, Thanjavur handled a training session on the creation of awareness about Government Schemes for FPOs covering State & Central Schemes & Policies to the participants.



### Session:3

### Date: 21.11.2023

#### Title : Book Keeping & Record Maintenance

Tmt.G.Vidhya, DD Agrimarketing and Agribusiness, Thanjavur handled a training session on Book Keeping and Record Maintenance. The importance of book keeping for smooth conduct of business and better decision making was clearly explained to BODs. It lays foundation for healthy and safe management of funds. Important areas of record and book keeping was discussed.



### Day 2 Session:1&2 Date: 22.11.2023 Title : Team Building and Leadership

Dr.V.M.Indumathi, Associate Professor (ARM) handled the sessions of Team building and Leadership. He conducted various activities pertaining to improvement of motivation, communication among farmers. This lecture helped to encourage teammates to adopt a team mindset even after the activities.





#### Date: 22.11.2023

Session :3 & 4

## Title : Concept of FPC's under Companies Act and Content of Memorandum of Association (MoA) & Articles

The lecture on MoA was handled by Dr.K.R.Jagannathan , Company Secretary, R&RJ Associates,Thanjavur. He emphasised the fundamental legal documents of a company. This class gave glimpse about the rights and liability of each member of the company. The clear picture of internal relations between company and member was taught to the trainees.



Day:3

Session:1&2

Date: 23.11.2023

### Title: Role of Incubation centre for promoting FPOs and Financial Statement for FPOs

The role of Incubation centre for promoting FPOs was clearly explained by Mr.R.Arulalan,CEO, Nelvayal 10K Farmer Producer Company Limited . He shared the activities extended by Incubation Forum to Start Ups. He also shared the innovative business opportunities and the technical expertise rendered by the University. He motivated farmers to scale up existing business to next level by ascertaining the demand for the products they deal with. He also discussed different financial statements and their significance in conduct of business.





### Report on the Capacity Building Programme on "EDP for FPOs" conducted by the Agricultural College and Research Institute, Kudumiyanmalai from 7.12.2023 to 9.12.2023 - Perambalur and Thanjavur district

The Department of Agricultural Marketing and Agri Business, Chennai funded the project on the "Capacity Building Trainings to members of 318 Farmer Producer Organizations at a cost of Rs.2.00 Cr to transform them as Agri Entrepreneurs" to Tamil Nadu Agricultural University, Coimbatore. In continuation to that, Agricultural College and Research Institute, Kudumiyanmalai, Pudukkottai organized a three days training on "Management of FPOs" to 40 members of Farmer Producer Organization belonging to Perambalur and Thanjavur district from 07.12.2023 to 09.12.2023.

The objective of the training was to train the farmer members of Farmer Producer Organization on the various aspects of Management of Farmer Producer Company. The training started with inaugural ceremony on 07.12.2023 at Department of Agribusiness & Agri marketing, Tanjavur. The Dean, Dr.S.Nakkeeran acted as chief guest for the inaugural function. He highlighted that the success of FPO lies in the hands of dynamic members who strive hard to develop their managerial skills to take wise business decisions. Dr.V.M.Indumathi, Associate Professor (ARM) welcomed the farmers from eight FPOs of Perambalur and Thanjavur districts.



Day 1

Date: 07.12.2023

Session:1

#### **Title : Governance of FPCs**

The governance of FPCs is significant to determine the sustainability and viability of FPOs. This topic sensitized traditional governance and management may be insufficient in today's environment. Mr. K. Raja, Chairman & M.D. Karikalan Pulses Farmer Producer Company, Mannargudi delivered the lecture about the governance issues faced by FPOs.



Session:2

Date: 07.12.2023

Title : Creation of Awareness on Government Schemes on FPO's

Mr. K. Raja, Chairman & M.D. Karikalan Pulses Farmer Producer Company, Mannargudi handled a training session on the creation of awareness about Government Schemes for FPOs covering State & Central Schemes & Policies to the participants.



Session:3

Date: 07.12.2023

### Title : Book Keeping & Record Maintenance

Dr.V.M.Indumathi, Associate Professor (ARM) handled a training session on Book Keeping and Record Maintenance. The importance of book keeping for smooth conduct of business and better decision making was clearly explained to BODs. It lays foundation for healthy and safe management of funds. Important areas of record and book keeping was discussed.



Day 2

Session:1&2

Date: 08.12.2023

#### Title : Team Building and Leadership

Tmt. G. Vidhya DD, Agribusiness & Agri Marketing handled the sessions of Team building and Leadership. He conducted various activities pertaining to improvement of motivation, communication among farmers. This lecture helped to encourage teammates to adopt a team mindset even after the activities.



Date: 08.12.2023

**Session :3 & 4** 

### Title : Concept of FPC's under Companies Act and Content of Memorandum of Association (MoA) & Articles

The lecture on MoA was handled by Mr. M. Ganesan AAO, Tanjavur. He emphasised the fundamental legal documents of a company. This class gave glimpse about the rights and liability of each member of the company. The clear picture of internal relations between company and member was taught to the trainees.



Day:3

Session:1&2

Date: 09.12.2023

### Title: Role of Incubation centre for promoting FPOs and Financial Statement for FPOs

The role of Incubation centre for promoting FPOs was clearly explained by Mr. R. Vasu AAO, Tanjavur. He shared the activities extended by TABIF (Trichy Agribusiness Incubation Forum) to Start Ups. He also shared the innovative business opportunities and the technical expertise rendered by the University. He motivated farmers to scale up existing business to next level by ascertaining the demand for the products they deal with. He also discussed different financial statements and their significance in conduct of business.





### Date:09.12.2023

### Session:3

### Title: Opportunities and Challenges for FPOs

The opportunities and challenges for FPOs was discussed by Tmt. R. Dhara AO. Conflicts among the members in FPOs and the strategies to handle was also sensitised. BODs was given an demonstration on Mushroom production and Bio control agents production on demand basis.

