

Report on the Capacity Building Programme on “Management of FPOs” conducted by EDII KABIF on 14.03.2023 to 16.03.2023

Introduction

The self-introduction session of members was held on 14.03.2023 which was followed by the technical sessions. Mr K Arun, CEO, KABIF briefed about the training programme to the participants.



Day 1

Date: 14.03.2023

Time: 11AM-12PM

Session:1

Title: Leadership skill Development

Mr Bagavathi Arun, Business consultant, BG Digitz handled a session on leadership skill development. He emphasized on different leadership traits and how important are leadership skills for functioning of a company. Group activities were also included in the session to provide input on teamwork.



Session:2

Date: 14.03.2023

Time: 12PM-1.00 PM

Title : Team Building

Mr Bagavathi Arun ,Business consultant, BG Digitz handled an activity based training session on the team building and its importance for managing and sustaining the Farmer Producer Companies. Participants were asked to form different groups and given activities .



Session:3

Date: 14.09.2022

Time: 2.00PM-3.15PM

Title : Collective Decision Making for FPC

Mr Bagavathy Arun, Business consultant, BG Digitz handled a session on collective decision making for FPC. Decision making being an inevitable and important stage of formation and functioning of a company he pointed out the factors of collective decision making for a successful operation of Farmer Producer companies



Session:4

Date: 14.03.2023

Time: 3.30PM-4.30PM

Title : Title: Book Keeping & Record Maintenance

Mr Aravind, GST Practitioner handled a hands-on training session on the book keeping & record maintenance and statutory compliances of FPC by covering statutory registers, cash book, account maintenance, annual RoC Filing, share allotment, penalty clause, debentures, audit statement to the members of Farmer Producer Companies.



Day 2

Date: 15.03.2023

Time: 10.30AM-11.45AM

Session :1

Title : Concept of FPC's under Companies Act

Sadayappan, Auditor handled a session on the Concept of FPC's under companies Act by covering stages of formation, detailed provisions of companies act, difference between co-operative, private, public and societies act to the participants of this training program.



Session :2

Date: 15.03.2023

Time: 11.45AM-1.00 AM

Title : Statutory compliances of FPC

C Sadayappan ,Auditor, Tirunelveli handled a session on statutory compliances of FPC by covering statutory registers, cash book, account maintenance, annual RoC Filing, share allotment, penalty clause, debentures, audit statement to the member of



Session :3

Date: 15.03.2023

Time: 2.00AM-3.30 PM

Title: Share capital and Share allotment

C Sadayappan ,Auditor, Tirunelveli handled a session on Share capital and Share allotment for the members of the Farmer producer companies in a detailed structure.



Session :4

Date: 15.03.2023

Time: 3.45PM-5.00 PM

Title : Meeting BOD's ,AGM, Resolution & Quorum

C Sadayappan ,Auditor, Tirunelveli handled a session on Meeting BOD's ,AGM, Resolution & Quorum. He discussed about the frequency of meetings that to be held every year and the agenda that should be followed .



Day 3

Date: 16.03.2023

Time: 10.30AM-11.45AM

Session :1

Title : Government Schemes on FPO

Mr.K Arun, CEO Killikulam Agribusiness Incubation Forum handled a session on government schemes of FPO . He discussed different state and central government schemes that can avail by FPOs.



Session :2

Date: 16.03.2023

Time: 11.45 AM-1.00 PM

Title : Governance of FPC

Mr.K Arun, CEO Killikulam Agribusiness Incubation Forum handled a session on governance of FPC. He emphasized on Role of board of directors, Responsibilities of CEO , Services of FPC's and Role of Committees for a successful operation of a FPC.



Session :3

Date: 16.03.2022

Time: 2.00PM-3.15 PM

Title : Opportunities and challenges in promotion of FPOs

Mr.K Arun, CEO EDII Killikulam Agribusiness Incubation Forum delivered a lecture on the opportunities and challenges in promotion of Farmer Producer Organizations to the participants. He also explained various strategies available for promoting business.



Session :4

Date: 16.03.2023

Time: 3.30PM-4.30 PM

Title: Overview of FPC's in India & Tamilnadu

Mr.K Arun, CEO EDII Killikulam Agribusiness Incubation Forum delivered a lecture on Overview of FPC's in India & Tamilnadu. The session comprised of the details about existing FPOs under different schemes and their functionalities and their end to end services.



Report on the Capacity Building Programme on “EDP for FPOs” conducted EDII KABIF on 20.03.2023 to 23.03.2023

Introduction

The programme was commenced with an introductory session by participants of the training programme.. Mr K Arun ,CEO,KABIF informed about the outcome of the training programme to the members.



.Day 1

Date: 20.03.2023

Time: 10.30AM-11.45 AM

Session:1

Title : Concept note on Entrepreneurship

Mr Bagavathi Arun, Business consultant , BG Digitz handled a session on Concept note on Entrepreneurship . He described the entrepreneurial traits and different aspects , importance and scope of entrepreneurship in today's scenario.



Session:2

Date: 20.03.2023

Time: 11.45AM- 1.00 PM

Title : Business opportunities and bankable Business plan for FPCs

Mr Bagavathi Arun , Business consultant , BG Digitz handled a session on Business opportunities and bankable Business plan for FPCs in which he explained about Demand and Supply gap, Agri value chain Input supply and Trading and Export



Session:3

Date: 20.03.2023

Time: 2.00PM- 3.15 PM

Title : Business plan preparation

Mr Bagavathi Arun , Business consultant , BG Digitz handled a training session on the creation of awareness about financial planning-means of finance to the various business related activities to the FPOs. He also highlighted the components - financial part of the business plan. Under that, he explained how to calculate NPV and BC ratio to see the viability and feasibility of the business ideas of the FPOs.



Session:4

Date: 20.03.2023

Time: 3.30PM- 4.30 PM

Title : Packing and Branding of FPC products

Mr Bagavathi Arun, Business consultant , BG Digitz handled a session on packing and branding of FPC products. He emphasized the relevance of quality of packing and branding of the product inorder to attract the customers and creating demand in the market.



Day 2

Date: 21.03.2023

Time: 10.30AM-11.45 AM

Session :1

Title : Financial management for FPCs

Mr Aravind krishnasamy ,GST practiotioner handled a session on Financial management for FPCs . The session included the overall management of FPC in terms of finance to sustain and develop the farmer producer companies.



Session :2

Date: 21.03.2023

Time: 10.30AM-11.45 AM

Title : Budgeting & Handling loans and grants in FPO

Mr Aravind krishnasamy , GST practitioner handled a session on Financial management for FPCs with specific to handling loans and grants in FPO. He covered various facilities available for obtaining loans from various funding sources. He also emphasized on different schemes available from central and state government. He highlighted sum of the loan and grant management strategies to the participants.



Session :3

Date: 21.03.2023

Time: 2.00PM-3.15 PM

Title : case studies on market linkage of FPC

Mr Aravind krishnasamy , GST practitioner handled a session on case studies on Market Linkage of FPC's by providing different case studies on market linkage of farmer producer companies. He emphasized the essentiality of stable market linkages for generating revenue from the products .



Session :4

Date: 21.03.2023

Time: 3.30 PM-4.30PM

Title: Price fixation strategies for FPCs products

Mr Aravind krishnasamy , GST practitioner handled a hands-on training session on the Price fixation strategies for FPCs products by covering various components that has to be consider to fix the price for the products produced by FPO. She also emphasized different types of strategies available to the members .



Day 3

Date: 22.03.2023

Time: 10.30AM-1.00 PM

Session :1

Title : Value addition & standardisation of FPC Products

Mr Sri renga ramanujam ,Founder ,Loop N Mycus delivered a lecture on Standardisation of FPC Products to the participants. In his speech, he briefed on the export promotion and development of the APEDA, Quality Certifications viz., AGMARK, FSSAI, ISO, etc., and Export-Import Licences to the members of FPOs



Session :4

Date: 22.03.2023

Time: 2.00PM-4.30 PM

Title: Market Linkage of FPC's

Ms Aswathy VA ,Deputy manager,KABIF handled a session on Market Linkage of FPC's by covering Forward & Backward Linkages in promoting the products. She also emphasized how to tackle the issues and challenges prevailing in the market to the members of Farmer Producer Company



EXPOSURE VISIT

Day 4

Date : 23-03-2023

Jaycee Organics pvt ltd





An exposure visit to Jaycee organic farm, Alankulam, Tenkasi was organized for the FPO members. It is an organic farm of 182 acres cultivating different crops and also include biodiversity areas . They have a manure production unit inside the farm itself. The industry is also situated inside the farm which took over the production of different value added products of Amla, neem,curryleaf, papaya,moringa etc. Mr.K Jayachandran Founder of Jaycee organics has explained his journey from the scratch to the farmers and different aspects of entrepreneurial journey.