

Tiruchirappalli Agri Business Incubation Forum (TABIF), Trichy

Report on the Capacity Building Programme on “Management of FPOs” conducted by EDII TABIF on 13.03.2023 to 15.03.2023

Venue: EDII-TABIF Training Hall

The Department of Agricultural Marketing and Agri Business - Chennai, funded the project on “Capacity Building Trainings” to members of Farmer Producer Organizations (FPO's) to transform them as Agri Entrepreneurs under the Tamil Nadu Small Farmers Agri Business Consortium (TNSFAC) scheme. In this regard, EDII-Tiruchirappalli Agri Business Incubation Forum (EDII-TABIF) organized three days training programme on “FPO Management” to 40 participants of **Trichy** district FPO's from 13th March to 15th March 2023.

Mr. J. Saravanan - Business Manager at EDII-TABIF welcomed the gathering and highlighted on the importance of the training program to instruct the participants how to utilize the services and support given by their respective FPO's and how to increase the revenue generation and sustainability of the FPO. He also gave an introduction about how an incubation centre works and the activities that are carried out in EDII-TABIF. Before entering the first day's session pre-evaluation form was filled by the participants and training kits were provided.



Day - 1

Sessions - 1,2,3 & 4

Date : 13.03.2023

The first day comprised of four sessions which were all handled by Mr. Mohan - Sarath Associates team member (Auditor Office, Kangeyam).

Session 1 - "Concept of FPC's under Companies Act"

In this session he briefly explained about the FPC stages of formation, detailed provisions of companies act and he also differentiated between co-operative, private, public & societies act.

Session 2 - "Content of Memorandum of Association & Articles of Association"

The subjects that were covered under this topic includes share capital & shares allotment, meetings conducted for BOD's, Annual General Body (AGM) and he also discussed about the resolution & quorum.

Session 3 - "Book Keeping and Record Maintenance"

Under this topic he suggested some ideas about how to maintain an account, cash books and statutory registers.

Session 4 - "Statutory Compliances of FPC"

In this topic he described about the Annual Roc filing, share allotment, penalty clause, debentures, audit statement and also worked out the Balance sheet with some examples.



Day - 2

Session - 1

Date: 14.03.2022

The first session of the second day training was handled by Dr. M. Manimekalai - Professor (Tamil) ADAC & RI, on the topic **“Leadership Skill Development”**. She insisted about how to run or manage a Farmer Producer Organization in an efficient way to become successful.



Session - 2

Date : 14.03.2023

The second session was handled by Ms. D. Santhiya - Admin Coordinator at EDII-TABIF, L. Vigneshwari & P. Harshitha - PG Research Scholars (ADAC & RI) by coordinating with Dr. S. Selvam - Professor & Head (Economics) ADAC & RI, on the topic **“Team Building & Collective Decision Making”**. A small game called Broken Square Game was conducted to the participants to make them refresh and to create an impact about the importance of team building skills. The participants actively played the game and enjoyed it. On playing this game they came to understand the concept behind it.



Sessions - 3 & 4

Date : 14.03.2023

The last two sessions of the second day were taken by Dr. S. Selvam - Professor & Head (Economics) ADAC & RI, on the topics **“Governance of FPC’s”** and **“Creation of Awareness on Government schemes on FPO’s**. In the third session he discussed about the role of BOD’s & committee members in FPO management, responsibilities of CEO’s and the services of FPC’s. In the fourth session he covered the topic on State & Central schemes and policies.



Day - 3

Sessions - 1 & 2

Date : 15.03.2023

The third day of the training comprised of two sessions which were handled by Mr. T. Thirumurugan - Promoter & CEO at Trichy Pasumai Groundnut PCL, on the topic **“Experience Sharing by Successful FPC’s”** on Governance aspects & Account maintenance. He shared his struggles and experience that he faced to grow up his Farmer Producer Organization successful.



The 3 days Capacity Building training programme came to an end by issuing certificates to the participants and filling up the feedback forms.



Report on the Capacity Building Programme on “Exposure visit within state.”

Millet fair Cum Exhibition at Agricultural College & Research Institute, Madurai

Date: 7th March 2023

The Ministry of Food Processing Industries, Government of India in collaboration with Ministry of Micro, Small and Medium Enterprises (MSME) & Department of Agricultural Marketing and Agri Business, Government of Tamil Nadu presented the Millet Fair cum Exhibition, a state level Expo at Agricultural College & Research Institute, Madurai on 6th and 7th March 2023. Madurai Agribusiness Incubation Forum (MABIF) was an event partner of the exhibition. 150 + stalls were arranged for the event. EDII-TABIF coordinated with Trichy, Ariyalur and Perambalur districts AO's and took the members of the FPO's of the three districts on an exposure visit to this event on 7th March 2023. The farmers visited each and every stalls and looked over the value - added products that were displayed by the participants.

TRICHY TEAM



ARIYALUR TEAM



PERAMBALUR TEAM



Report on the Capacity Building Programme on “Entrepreneurship Development” conducted by EDII TABIF on 10.04.2023 to 12.04.2023

Venue: EDII-TABIF Training Hall

The Department of Agricultural Marketing and Agri Business - Chennai, funded the project on “Capacity Building Trainings” to members of Farmer Producer Organizations (FPO’s) to transform them as Agri Entrepreneurs under the Tamil Nadu Small Farmers Agri Business Consortium (TNSFAC) scheme. In this regard, EDII-Tiruchirappalli Agri Business Incubation Forum (EDII-TABIF) organized three days training programme on “Entrepreneurship Development” to 40 participants of Trichy districts FPO’s from 10th April to 12th April 2023.

Mr. J. Saravanan - Business Manager at EDII-TABIF welcomed the gathering and highlighted on the importance of the training programme to the members of FPO’s about how to execute their various business ideas effectively and emerge as an Entrepreneur. He also gave an introduction about how an incubation centre works and the activities that are carried out in EDII-TABIF. Before entering into the first day’s session pre - evaluation form was filled by the participants and training kits were provided.



Day - 1

Sessions - 1,2

Date : 10.04.2023

The first day of the training comprised of two sessions which were handled by Dr. S. Selvam - Professor & Head (Economics), ADAC & RI.

Session 1 - "Concept note on Entrepreneurship"

In this session he briefly explained about the development and benefits of entrepreneurship through various schemes. His speech motivated the participants to innovate and come up with different business strategies.

Session 2 - "Business opportunities & Bankable business plan for FPC's"

Under this topic he emphasized on the role of demand & supply gap, agri value chain, trading and export.



Session - 3

Date : 10.04.2023

The third session of the first day was handled by Mr. J. Saravanan - Business Manager at EDII-TABIF on the topic "**Value addition & Standardisation of FPC products**". In this session he briefed about the quality certifications viz., AGMARK, FSSAI, ISO, etc., APEDA and export - import licences. He also explained about the importance of packaging and branding of various products to the participants.



Day - 2

Sessions - 1 & 2

Date: 11.04.2023

The first session of the second day training was handled by Mr. Mohan - Sarath Associates team member (Auditor Office, Kangeyam) on the topic “**Business plan preparation & Financial management for FPC's**”. In this session, he created awareness on financial planning - sensitivity analysis, assessment of working capital and means of finance. He covered on the facilities that are available for obtaining loans from various funding sources. He also explained about budgeting and how to handle the grants and loans.



Session - 3

Date : 11.04.2023

The second session was taken on the topic “**Input supply**” by Dr. K. Senthil - Associate Professor (Agricultural Chemistry), ADAC & RI. It was an interactive session.



Day - 3

Session - 1

Date : 12.04.2023

The first session of the third day training was handled by Dr. S. Selvam - Professor & Head (Economics), ADAC & RI on the topic **“Market linkage of FPC’s”**. In this session he covered on the Forward & Backward Linkages in promoting the products. He also insisted on how to tackle the issues and challenges prevailing in the market.



Session - 2

Date : 12.04.2023

The second session was taken on the topic **“Case study on successful business plan of FPC’s”** by Mr. Dhandapani - Organic Farmer, Navalurkuttapattu. He shared his experience and the challenges he encountered and also about the insights he gained to become successful.



The 3 days Capacity Building training programme on Entrepreneurship Development came to an end by issuing certificates to the participants and filling up the feedback forms.



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