

**Report on the Capacity Building Programme on “Management of FPOs”  
conducted by EDII TABIF on 16.03.2023 to 18.03.2023.**

**Venue: EDII-TABIF Training Hall**

The Department of Agricultural Marketing and Agri Business - Chennai, funded the project on “Capacity Building Trainings” to members of Farmer Producer Organizations (FPO's) to transform them as Agri Entrepreneurs under the Tamil Nadu Small Farmers Agri Business Consortium (TNSFAC) scheme. In this regard, EDII-Tiruchirappalli Agri Business Incubation Forum (EDII-TABIF) organized three days training programme on “FPO Management” to 40 participants of Karur district FPO's from 16<sup>th</sup> March to 18<sup>th</sup> March 2023.

Mr. J. Saravanan, Business Manager of EDII-TABIF, addressed the audience. He gave an overview of how an incubation centre operates and the activities that take place at EDII-TABIF. Participants filled a pre-evaluation form before the first day's session, and training kits were provided.



## **Day - 1**

### **Session - 1**

**Date : 16.03.2023**

The first session of the day one was handled by Dr. M. Manimekalai - Professor (Tamil) ADAC & RI, on the topic “**Leadership Skill Development**”. She insisted about how to run or manage a Farmer Producer Organization in an efficient way to become successful.



### **Sessions - 2,3 & 4**

**Date: 16.03.2023**

The next three sessions were handled by Mr. Mohan - Sarath Associates team member (Auditor Office, Kangeyam).

#### **Session 2 - "Concept of FPC's under Companies Act"**

In this session, he briefly explained about the FPC stages of formation, detailed provisions of companies act and he also differentiated between co-operative, private, public & societies act.

#### **Session 3 - "Content of Memorandum of Association & Articles of Association**

The subjects that were covered under this topic includes share capital & shares allotment, meetings conducted for BOD's, Annual General Body (AGM) and he also discussed about the resolution & quorum.

#### **Session 4 - "Bookkeeping and Record Maintenance" & "Statutory Compliances of FPC"**

Under this topic he suggested some ideas about how to maintain an account, cash books and statutory registers. In addition to this, he explained about the Annual Roc filing, share allotment, penalty clause, debentures, audit statement and also worked out the Balance sheet with some examples.





## Session - 5

Date : 16.03.2023

The last session of the day one was handled by Mr. Mohan Karthick - District Development Manager (DDM, Trichy Zone) - NABARD, on the topic **“Creation of Awareness on Government schemes on FPO’s”**. In this session he discussed State & Central schemes and policies.



## Day - 2

### Session - 1

Date : 17.03.2023

The first session of the day two was handled by Mr. J. Saravanan - Business Manager at EDII-TABIF on the topic **“Overview of FPC’s in India & Tamil Nadu”**.



## Sessions - 2 & 3

Date: 17.03.2023

Mr. T. Thirumurugan, Promoter & CEO of Trichy Pasumai Groundnut PCL, led the next two sessions on "Experience Sharing by Successful FPC's" on Governance aspects and account maintenance. He discussed the challenges he encountered and the insights he gained while successfully managing his Farmer Producer Organization.



## Day - 3

### Sessions - 1 & 2

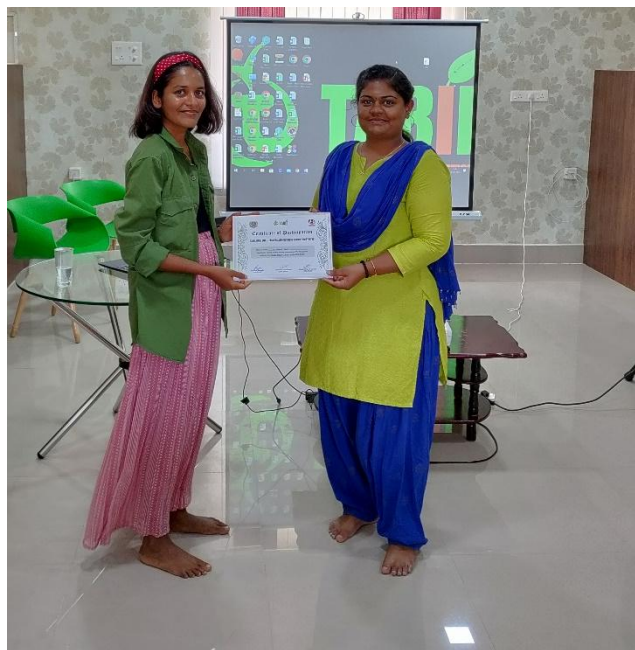
Date: 18.03.2023

The third day of the training comprised of two sessions which were taken by Dr. S. Selvam - Professor & Head (Economics) ADAC & RI, on the topics **"Governance of FPC's"** and **"Opportunities & Challenges in Promotion of FPO's"**. In the first session he discussed about the role of BOD's & committee members in FPO management, responsibilities of CEO's and the services of FPC's. In the second session he emphasized the value of the training program and advised the participants to utilise the services and support given by their respective FPO's and he also discussed about the sustainability of the FPO.





The three- day Capacity Building training programme came to an end by issuing certificates to the participants and filling up the feedback forms.



## Report on the Capacity Building Programme on “Exposure visit within state.”

Millet fair Cum Exhibition at Agricultural College & Research Institute, Madurai

Date: 7<sup>th</sup> March 2023

The Ministry of Food Processing Industries, Government of India in collaboration with Ministry of Micro, Small and Medium Enterprises (MSME) & Department of Agricultural Marketing and Agri Business, Government of Tamil Nadu presented the Millet Fair cum Exhibition, a state level Expo at Agricultural College & Research Institute, Madurai on 6<sup>th</sup> and 7<sup>th</sup> March 2023. Madurai Agribusiness Incubation Forum (MABIF) was an event partner of the exhibition. 150 + stalls were arranged for the event. EDII-TABIF coordinated with Trichy, Ariyalur and Perambalur districts AO's and took the members of the FPO's of the three districts on an exposure visit to this event on 7<sup>th</sup> March 2023. The farmers visited each and every stalls and looked over the value - added products that were displayed by the participants.

### TRICHY TEAM



### ARIYALUR TEAM



## PERAMBALUR TEAM



**Report on the Capacity Building Programme on “Entrepreneurship Development”  
conducted by EDII TABIF on 24.04.2023 to 26.04.2023.**

**Venue: EDII-TABIF Training Hall**

The Department of Agricultural Marketing and Agri Business - Chennai, funded the project on “Capacity Building Trainings” to members of Farmer Producer Organizations (FPO's) to transform them as Agri Entrepreneurs under the Tamil Nadu Small Farmers Agri Business Consortium (TNSFAC) scheme. In this regard, EDII-Tiruchirappalli Agri Business Incubation Forum (EDII-TABIF) organized three days training programme on “Entrepreneurship Development” to 35 participants of Karur district FPO's from 24<sup>th</sup> April to 26<sup>th</sup> April 2023.

Ms. D. Santhiya - Admin Coordinator at EDII-TABIF welcomed the gathering. Before entering into the first day's session pre - evaluation form was filled by the participants and training kits were provided.

**Day - 1**

**Sessions - 1 & 2**

**Date : 24.04.2023**

The first day of the training comprised of two sessions that were handled by Mr. Mohan - Sarath Associates team member (Auditor Office, Kangeyam) on the topic **“Business plan preparation & Financial management for FPC's”**. In this session, he created awareness on financial planning - sensitivity analysis, assessment of working capital and means of finance. He covered on the facilities that are available for obtaining loans from various funding sources. He also explained about budgeting and how to handle the grants and loans.





## Day - 2

### Sessions - 1

Date: 25.04.2023

The first session of the second day training was taken on the topic “**Case study on successful business plan of FPC’s**” by NABARD DDM - Mr. Mohan Karthick.



### Sessions - 2 & 3

Date : 25.04.2023

The second day of the training comprised of two sessions which were handled by Dr. S. Selvam - Professor & Head (Economics), ADAC & RI.

### Session 2 - “Concept note on Entrepreneurship”

In this session he briefly explained about the development and benefits of entrepreneurship through various schemes. His speech motivated the participants to innovate and come up with different business strategies.

### **Session 3 - "Business opportunities & Bankable business plan for FPC's"**

Under this topic he emphasized on the role of demand & supply gap, agri value chain, trading and export.



### **Session - 4**

**Date : 25.04.2023**

The fourth session was handled by Mr. Solomon - Director at Captsee Pvt. Ltd. on the topic **"Packaging & Branding"**.



### **Session - 5**

**Date : 25.04.2023**



The last session of the second day was handled by Mr. J. Saravanan - Business Manager at EDII-TABIF on the topic **“Value addition & Standardisation of FPC products”**. In this session he briefed about the quality certifications viz., AGMARK, FSSAI, ISO, etc., APEDA and export - import licences. He also explained about the importance of packaging and branding of various products to the participants.



### DAY - 3

#### Session - 1

Date : 26.04.2023

The first session was taken on the topic **“Input supply”** by Dr. K. Senthil - Associate Professor (Agricultural Chemistry), ADAC & RI. It was an interactive session.



#### Session - 2

Date : 26.04.2023



The second session was taken on the topic **“Way forward for building Sustainable & Vibrant FPC’s”** by Mr. Dhandapani - Organic Farmer, Navalurkuttapattu. He shared his experience and the challenges he encountered and also about the insights he gained to become successful.



The 3 days Capacity Building training programme on Entrepreneurship Development came to an end by issuing certificates to the participants and filling up the feedback forms.

