

Centre:8 Tiruchirappalli Agri Business Incubation Forum (TABIF), Trichy

**Report on the Capacity Building Programme on “Management of FPOs”
conducted by EDII TABIF on 15.11.2023 to 17.11.2023**

Venue: EDII-TABIF Training Hall

The Department of Agricultural Marketing and Agri Business - Chennai, funded the project on “Capacity Building Trainings” to the members of Farmer Producer Organizations (FPO's) to transform them as Agri Entrepreneurs under the Tamil Nadu Small Farmers Agri Business Consortium (TNSFAC) scheme. In this regard, EDII-Tiruchirappalli Agri Business Incubation Forum (EDII-TABIF) organized three days training programme on “FPO Management” to 40 participants of Tiruvarur district FPO's from 15th to 17th November 2023.

The training program was designed to provide farmer members of Farmer Producer Organizations with comprehensive knowledge and skills for effective management of their Farmer Producer Companies. By offering insights into various aspects of company management, the training aimed to enhance the capacity of farmer members to make informed decisions, implement best practices, and contribute to the sustainable growth and success of their respective organizations. Before commencing the first day's session, participants filled out the Pre-evaluation form, and training kits were provided.

DAY - 1

Sessions - 1, 2, 3 & 4

Date : 15.11.2023

The first day of the training comprised of four sessions which were all handled by Mr. Mohan - Sarath Associates team member (Auditor Office, Kangeyam).

Session 1 - "Concept of FPC's under Companies Act"

In this session he briefly explained about the FPC stages of formation, detailed provisions of companies act and he also differentiated between co-operative, private, public & societies act.

Session 2 - "Content of Memorandum of Association & Articles of Association"

The subjects that were covered under this topic includes share capital & shares allotment, meetings conducted for BOD's, Annual General Body (AGM) and he also discussed about the resolution & quorum.

Session 3 - "Book Keeping and Record Maintenance"

Under this topic he suggested some ideas about how to maintain an account, cash books and statutory registers.

Session 4 - "Statutory Compliances of FPC"

In this topic he described about the Annual Roc filing, share allotment, penalty clause, debentures, audit statement and also worked out the Balance sheet with some examples.



DAY - 2

Session - 1

Date : 16.11.2023

The first session of the second day was handled by Dr. A. Sakunthalai, Professor & Head (Agricultural Extension), ADAC & RI, on the topic **“Leadership Skill Development”**. She insisted about how to run or manage a Farmer Producer Organization in an efficient way to become successful.



Session - 2

Date : 16.11.2023

The next session was taken by Mr. A. Ramesh, CEO, Velaan Mart, on the topic **“Experience sharing by successful FPC's”**. He discussed the challenges he encountered and the insights he gained while successfully managing his Farmer Producer Organization.



Session - 3

Date : 16.11.2023

The third session was handled by Mr. M. Jani Vinod, Manager, UCO Bank, on the topic **“Creation of Awareness on Government schemes on FPO’s”**. In this session he discussed State & Central schemes and policies.



Session - 4

Date : 16.11.2023

The last session was handled Mr. C.J. Saravanan, General Manager of Green Agriculture Technology, on the topic **“Team Building & Collective Decision Making”**.



DAY - 3

Session - 1

Date : 17.11.2023

The first session of the third day was taken by Dr. A. Sakunthalai, Professor & Head (Agricultural Extension), ADAC & RI, on the topic **“Opportunities & Challenges in promotion of FPO’s”**. In this session she emphasized the value of the training program and advised the participants to utilise the services and support given by their respective FPO’s and also discussed about the sustainability of the FPO.



Session - 2

Date : 17.11.2023

The next session was taken by Ms. M. Elakkiya, District Resource Person, District Industry Centre, Trichy, on the topic **“Governance of FPC’s”**. In this session she discussed about the role of BOD’s & committee members in FPO management, responsibilities of CEO’s and the services of FPC’s.



The 3 days Capacity Building training programme on FPO Management came to an end by issuing certificates to the participants and filling up the feedback forms.



**Report on the Capacity Building Programme on “Entrepreneurship Development”
conducted by EDII TABIF on 19.02.2024 to 21.02.2024**

Venue: EDII-TABIF Training Hall

The Department of Agricultural Marketing and Agri Business - Chennai, funded the project on “Capacity Building Trainings” to the members of Farmer Producer Organizations (FPO’s) to transform them as Agri Entrepreneurs under the Tamil Nadu Small Farmers Agri Business Consortium (TNSFAC) scheme. In this regard, EDII-Tiruchirappalli Agri Business Incubation Forum (EDII-TABIF) organized three days training programme on “Entrepreneurship Development” to 40 participants of Tiruvarur district FPO’s from 19th to 21st February 2024.

The training program was designed to provide farmer members of Farmer Producer Organizations about how to execute their various business ideas effectively and emerge as an Entrepreneur. The sessions delved into the aspects such as the entrepreneurial concept, value addition, packaging, branding and business plan preparation. Before commencing the first day's session, participants filled out the Pre-evaluation form, and training kits were provided.

DAY - 1

Session - 1

Date : 19.02.2024

The first session of the first day training was handled by Mr. Solomon - Director at Captsee Pvt. Ltd. on the topic “**Packaging & Branding**”.



Session - 2

Date : 19.02.2024

The second session was handled by Mr. J. Saravanan - Chief Operating Officer at EDII-TABIF on the topic **“Value addition & Standardisation of FPC products”**. In this session he briefed about the quality certifications viz., AGMARK, FSSAI, ISO, etc., APEDA and export - import licences. He also explained about the importance of packaging and branding of various products to the participants.



Session - 3

Date : 19.02.2024

The third session of the first day training was handled by Mr. Pandidhurai, Organic Farmer on the topic **“Organic Farming Techniques”**.



DAY - 2

Session - 1 & 2

Date : 20.02.2024

The second day of the training comprised of two sessions which were handled by Ms. Elakkiya - District Resource Person, District Industry Centre (DIC), Trichy.

Session 1 - "Concept note on Entrepreneurship"

In this session, she briefly explained about the development and benefits of entrepreneurship through various schemes. Her speech motivated the participants to innovate and come up with different business strategies.

Session 2 - "Business opportunities & Bankable business plan for FPC's"

Under this topic, she emphasized on the role of demand & supply gap, agri value chain, trading and export.



Session - 3

Date : 20.02.2024

The third session of the second day training showcased the innovative IoT device - SENSELUTO, developed by TABIF Incubatee, Nandha Infotech Pvt. Ltd. SENSELUTO, a patented device, offers a pioneering solution for efficiently gathering essential soil and environmental metrics crucial for crop cultivation, residential, commercial landscaping, and golf course maintenance. With its user-friendly

interface, the device simplifies the monitoring of soil moisture, temperature, humidity, electrical conductivity, and NPK levels. The FPO members greatly benefited from this field-level demonstration, gaining insights into modern technologies that can enhance their farming practices and optimize productivity.



DAY - 3

Session - 1

Date : 21.02.2024

The first session of the last day training was handled by Mr. N. Ayyappan - Deputy Manager at EDII-TABIF on the topic **“Business plan preparation & Financial management for FPC’s”**. In this session, he created awareness on financial planning - sensitivity analysis, assessment of working capital and means of finance. He covered on the facilities that are available for obtaining loans from various funding sources. He also explained about budgeting and how to handle the grants and loans.



Session - 2

Date : 21.02.2024

The second session was taken on the topic **“Way forward for building Sustainable & Vibrant FPC’s”** by Mr. Dhandapani - Organic Farmer, Navalurkuttapattu. He shared his experience and the challenges he encountered and also about the insights he gained to become successful.



The 3 days Capacity Building training programme on Entrepreneurship Development came to an end by issuing certificates to the participants and filling up the feedback forms.



After the three days EDP training programme, EDII-TABIF organized a field visit on the fourth day **22nd February 2024**, to the **National Research Centre for Banana, Trichy**, where they delved into a comprehensive exploration of banana cultivation techniques, advanced management methodologies, and innovative banana value addition processes. This immersive experience was meticulously designed to equip FPO members with not only theoretical knowledge but also practical insights essential for optimizing their banana farming endeavors.

